



1 PROSPECT

TECHNOLOGIES

Deputy Chief of Naval Operations, Integration of Capabilities & Resources Center for Naval Analysis Comprehensive Review

Factor 3 – Volume 3 – Price

Solicitation No. N00014-19-R-SS14, Amendment 1

August 1, 2019

Submitted to:

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This proposal includes data that shall not be disclosed outside the Government and shall not be duplicated, used, or disclosed—in whole or in part—for any purpose other than to evaluate the data. If, however, a contract is awarded to this Offeror as a result of—or in connection with—the submission of this data, the Government shall have the right to duplicate, use, or disclose the data to the extent provided in the resulting contract. This restriction does not limit the Government's right to use information contained in this data if it is obtained from another source without restriction. The data subject to this restriction are contained in all sheets.

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3.0 Factor 3 – Volume 3 – Price

In support of the Office of Naval Research and the Deputy Chief of Naval Operations, Integration of Capabilities and Resources (N8), 1Prospect Technologies, LLC (1P) has teamed with (b)(4) hereafter referred to as “Team 1P,” to submit this sole source response detailing our capability to provide a comprehensive review of the Department of the Navy’s (DoN) federally funded R&D center (FFRDC), Center for Naval Analysis (CNA).

1Prospect Technologies, LLC (1P) is a Small Business Administration (SBA)-certified 8(a) American Indian Tribal (AIT) business headquartered in Milwaukee, WI with offices in San Antonio, TX and Washington, D.C. 1P specialize in program management, information technology (IT), multimedia development services and products, courseware and doctrine development, technical analysis, instructional delivery, and training and evaluation services. 1P is a mature, stable company with fully tested business processes that enable effective program management as the prime contractor. As an AIT-owned 8(a)-certified company, 1P has access to the capacity and resources of our parent organization, Potawatomi Business Development Corporation (PBDC), providing the corporate infrastructure, processes, and financial support of a \$400 million organization.

(b)(4)

3.1 Section B - Supplies or Services/Prices

Figure 1, CLINs/SLINs

Item No.	Description	Quantity	Unit	Unit Price	Amount
0001	The Contractor shall furnish the necessary personnel to conduct the work described in the PWS, Attachment 1, and in accordance with Exhibit A to perform the following: Monthly Project and Financial Status Reports Award Type: Firm-fixed-price Product/Service Code: R410	9	MO	(b)(4)	(b)(4)
0002	The Contractor shall furnish the necessary personnel to conduct the work described in the PWS, Attachment 1, and in accordance with Exhibit A to perform the following: Kickoff Meeting, Kickoff Meeting Summary Report, and Quality Control Plan Award Type: Firm-fixed-price Product/Service Code: R410	1	EA		
0003	The Contractor shall furnish the necessary personnel to conduct the work described in the PWS, Attachment 1, and in accordance with Exhibit A to perform the following: Study Plan Draft Award Type: Firm-fixed-price Product/Service Code: R410	1	EA		
0004	The Contractor shall furnish the necessary personnel to conduct the work described in the PWS, Attachment 1, and in accordance with Exhibit A to perform the following: Study Plan Final Award Type: Firm-fixed-price Product/Service Code: R410	1	EA		
0004	Intentionally left blank (Task removed from PWS by the Government) Award Type: Firm-fixed-price Product/Service Code: R410				
0005	The Contractor shall furnish the necessary personnel to conduct the work described in the PWS, Attachment 1, and in accordance with Exhibit A to perform the following: Summary of Required Core Competencies and Changes Award Type: Firm-fixed-price Product/Service Code: R410	1	EA		
0006	The Contractor shall furnish the necessary personnel to conduct the work described in the PWS, Attachment 1, and in accordance with Exhibit A to perform the following: Summary of Suitability of Alternative Sources Award Type: Firm-fixed-price Product/Service Code: R410	1	EA		

Item No.	Description	Quantity	Unit	Unit Price	Amount
0007	The Contractor shall furnish the necessary personnel to conduct the work described in the PWS, Attachment 1, and in accordance with Exhibit A to perform the following: Summary of FFRDC Effectiveness Award Type: Firm-fixed-price Product/Service Code: R410	1	EA	(b)(4)	(b)(4)
0008	The Contractor shall furnish the necessary personnel to conduct the work described in the PWS, Attachment 1, and in accordance with Exhibit A to perform the following: Summary of FFRDC Efficiency Award Type: Firm-fixed-price Product/Service Code: R410	1	EA		
0009	The Contractor shall furnish the necessary personnel to conduct the work described in the PWS, Attachment 1, and in accordance with Exhibit A to perform the following: Summary of FFRDC Management Controls Award Type: Firm-fixed-price Product/Service Code: R410	1	EA		
0010	The Contractor shall furnish the necessary personnel to conduct the work described in the PWS, Attachment 1, and in accordance with Exhibit A to perform the following: Draft FFRDC Assessment Report Award Type: Firm-fixed-price Product/Service Code: R410	1	EA		
0010	Intentionally left blank (Task removed from PWS by the Government) Award Type: Firm-fixed-price Product/Service Code: R410				
0011	The Contractor shall furnish the necessary personnel to conduct the work described in the PWS, Attachment 1, and in accordance with Exhibit A to perform the following: Final FFRDC Assessment Report Award Type: Firm-fixed-price Product/Service Code: R410	1	EA		
0011	Intentionally left blank (Task removed from PWS by the Government) Award Type: Firm-fixed-price Product/Service Code: R410				
0012	Other Direct Costs (Travel, Material, Reproduction), Not-to-Exceed (Cost Reimbursement, No Fee) associated with support services under CLINs 0001-0011 and 0013-0014 (if exercised). Award Type: Firm-fixed-price Product/Service Code: R410	1	LO		
0013	Option I (If Exercised): The Contractor shall furnish the necessary personnel to conduct the work described in the PWS, Attachment 1, and in accordance with Exhibit A to	1	EA		

Item No.	Description	Quantity	Unit	Unit Price	Amount
	perform the following: Draft Report of Government Management Controls Review and Suggestions Award Type: Firm-fixed-price Option Line Item) Product/Service Code: R410				
0014	Option II (If Exercised): The Contractor shall furnish the necessary personnel to conduct the work described in the PWS, Attachment I, and in accordance with Exhibit A to perform the following: Final Report of Government Management Controls Review and Suggestions Award Type: Firm-fixed-price (Option Line Item) Product/Service Code: R410	1	EA	(b)(4)	
0014	Intentionally left blank (Task removed from PWS by the Government) Award Type: Firm-fixed-price Product/Service Code: R410				

3.2 Summary

1P proposal has included Attachment 8 (see accompanying Microsoft Excel file titled, "1P_N0001419RSS14_Factor 3_Attachment 8") to supplement the our Price Proposal and requested pricing data. Figure 2 and Figure 3 provide summaries of our proposed price.

Figure 2, Proposed Price Summary

	Amount
TOTAL LABOR (EXCLUDING OPTIONS)	(b)(4)
ODCS/TRAVEL	
OPTION I	
OPTION II	
GRAND TOTAL	

	Amount
TOTAL LABOR (EXCLUDING OPTIONS)	(b)(4)
ODCS/TRAVEL	
OPTION I	
OPTION II	
GRAND TOTAL	

Figure 3, Price Summary by CLINs/SLINs

Item No.	Description	Hours	Monthly Amount	Amount
0001	Bi-weekly Interim Project Reviews (IPRs), Monthly Project and Financial Status Reports	(b)(4)	(b)(4)	(b)(4)
0001	Monthly Interim Project Reviews (IPRs), Monthly Project and Financial Status Reports			
0002	Kickoff Meeting, Kickoff Report, Quality Control Plan		N/A	
0003	Create a comprehensive review study plan and guidelines (Draft)		N/A	

0004	Create a comprehensive review study plan and guidelines (Final)	(b)(4)	N/A	(b)(4)
0005	Determine the need for and specify FFRDC core competencies	(b)(4)	N/A	(b)(4)
0006	Determine the ability of alternative sources to meet the Dept of Navy's needs	(b)(4)	N/A	(b)(4)
0007	Assess the effectiveness of the FFRDC	(b)(4)	N/A	(b)(4)
0008	Assess the efficiency of the FFRDC	(b)(4)	N/A	(b)(4)
0009	Assess the FFRDC's management controls	(b)(4)	N/A	(b)(4)
0010	Draft FFRDC Assessment Report	(b)(4)	N/A	(b)(4)
0011	Final FFRDC Assessment Report	(b)(4)	N/A	(b)(4)
0012	Other Direct Costs (ODCs)	(b)(4)	N/A	(b)(4)
0013-Option	Assess the effectiveness of government management controls (Draft) (Concurrent with Base if exercised)	(b)(4)	N/A	(b)(4)
0014-Option	Assess the effectiveness of government management controls (Option) (Concurrent with Base if exercised)	(b)(4)	N/A	(b)(4)
Total		(b)(4)		(b)(4)
Labor Sub-Total (Excluding Option)		(b)(4)		(b)(4)
Other Direct Costs (ODCs) (CLIN 0012)		(b)(4)		(b)(4)
Travel, Materials, Reproduction Costs		(b)(4)		(b)(4)
Grand Total (Excluding Option)		(b)(4)		(b)(4)
Grand Total (Including Option)		(b)(4)		\$1,155,298.00

Fully Burdened Rate. A composite fully burdened rate of (b)(4) is derived by dividing the Total Labor Dollars (b)(4) (Labor excluding Options (b)(4)) by (Labor excluding Options (b)(4)) Option I Labor (b)(4) + Option II Labor (b)(4) by total labor hours of (b)(4) as illustrated in the following figure.

Figure 4, Proposed Price Summary

	Amount
TOTAL LABOR (INCLUDING OPTIONS)	(b)(4)
TOTAL LABOR HOURS	(b)(4)
FULLY BURDENED PROPOSED RATE	(b)(4)

The basis of the composite rate of (b)(4) is by selecting the applicable taking into consideration project labor categories and rates from (b)(4) GSA Mission Oriented Business Integrated Services (MOBIS) Schedule Contract Number (b)(4).

Direct Labor Hours. 1P is proposing productive labor hours per a standard practice over the nine (9) month period of the period of performance, beginning July 29, 2019 and April 30, 2020.

Summary. In summary, 1P's overall price of (b)(4) \$1,155,298.00 offers a low-risk, realistic, and reasonably priced proposal.